



# Swissenviro.ch

Environmental Technology from Switzerland

Invitation to participate in the „SWISS Pavilion“ at:

## IFAT

World's Leading Trade Fair for Water, Sewage, Waste and Raw Materials Management



Monday – Friday  
May 04 – 08, 2020

Neue Messe München  
Germany

Supported by:



Schweizerische Eidgenossenschaft  
Confédération suisse  
Confederazione Svizzera  
Confederaziun svizra

Swiss Confederation

Federal Office for the Environment FOEN



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Switzerland  
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## IFAT

World's Leading Trade Fair for Water, Sewage, Waste and Raw Materials Management

### More than 50 years of IFAT—a success story ...

The World's Leading Trade Fair for Environmental Technologies boasts a high international presence and an impressive number of exhibitors and visitors. A fixed date in the diaries for businesses in the water, sewage, waste and raw materials industry, IFAT provides you with everything you need to make your trade fair appearance a success.

IFAT is becoming an increasingly popular platform for presentations and innovation. International exhibitors in particular value the ideal market environment IFAT offers. Businesses from the water and waste water as well as from the recycling and municipal technologies sectors present their own pioneering and valuable solutions that enable the available resources to be used responsibly. Continuously rising visitor numbers and increasing international interest underline the enormous importance of IFAT as the World's Leading Trade Fair for Water, Sewage, Waste and Raw Materials Management.

### ENVIRONMENTAL TECHNOLOGIES AT IFAT

- Water extraction and treatment
- Water and sewage treatment
- Water distribution and sewers
- Coastal protection/flood control
- Refuse disposal and recycling
- Generating energy from waste materials
- Street cleaning, maintenance and winter road services
- Decontamination of old sites/soil treatment
- Flue-gas scrubbing and air extraction/Air-pollution Abatement
- Noise reduction/Sound insulation
- Measuring, control and laboratory technology Services
- Science, research, technology transfer



Exhibitors and visitors can look forward to a diverse program of events with company and product presentations, symposia, country specials in the water, sewage and waste management sector. Attending these events is free of charge. All lectures will have simultaneous translation into German and English.

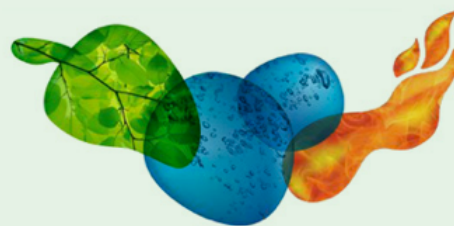
<b>Figures 2018</b>	Net Area	260'000 m <sup>2</sup>
	Exhibitors	3'305
	Visitors	141'000

<b>Date</b>	Monday 04 – Friday 08, May 2020
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<b>Opening Hours</b>	Monday – Thursday	9 am – 6 pm
	Friday	9 am – 4 pm

<b>Fair Organizer</b>	Messe München GmbH Messegelände 81823 Munich Germany
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<b>Venue</b>	Neue Messe München Munich Germany
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## Swiss stands

Swiss Pavilion 1: Hall B2 Water Treatment and Networks  
Swiss Pavilion 2: Hall B4 Recycling  
Swiss Pavilion 3: Hall A4 Waste Treatment & Air

## Packages

The Swiss Pavilion offers convenient packages in various sizes, the basic equipment for all packages includes:

- Space & stand building incl. separation walls, floor and lights
- Fascia board with company's logo
- 1 reception desk
- 1 table with 4 chairs
- 1 brochure rack
- W-LAN service
- 1 electrical socket 220V, 500W (for laptop or similar)
- Use of general areas (storage room, bar/bistro)
- Stand service by hostess
- Non-alcoholic beverages

## Sizes & Prices

<b>Economy (6m<sup>2</sup>)</b>	<b>CHF</b>	<b>7'250.00</b>
<b>Business (9m<sup>2</sup>)</b>	<b>CHF</b>	<b>9'250.00</b>
<b>First (12m<sup>2</sup>)</b>	<b>CHF</b>	<b>11'250.00</b>
<b>Premium (16m<sup>2</sup>)</b>	<b>CHF</b>	<b>13'750.00</b>

**Position at Corner Booth (only >9m<sup>2</sup>)** **plus 15%**

<b>Start-Up Package (ca. 2m<sup>2</sup>)</b>	<b>CHF</b>	<b>2'950.00</b>
• Reception desk		
• 1 bar stool		
• 1 brochure rack		
• Poster wall (1,5m)		

## Other Sizes or Individual Stand

Would you like to have any other size, individual layout or display? Or would you like to have your individual stand placed next to the Swiss Pavilion and profit from joint services or catering?

Just call us: +41 52 355 21 11 and we will be glad to work out a personalised offer for your needs!

## Representation by SVUT / Swissenviro GmbH (no company personal on stand)

<b>Display of brochure</b>	<b>CHF</b>	<b>500.00</b>
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## Prices exclude

- Alcoholic beverages
  - Communication package by fair
  - Travel & accommodation
  - Individual installations (electricity, water, air)
  - Additional equipment (furniture, TV-screens, etc.)
  - Graphic works, printing of posters, etc.
  - Communication package by organiser
- Euro 295.00**

## Inscription Fee

Inscription fee is CHF 850.00  
(Non-applicable for members of SVUT, VSA, CT-Alps & Energie Cluster)

## Deadline for applications April 26, 2019



## Organizer

### **Swissenviro GmbH**

Kempttalstrasse 56

CH-8308 Illnau

Phone +41 (0)52 355 21 11

Fax +41 (0)52 355 21 10

eMail [info@swissenviro.ch](mailto:info@swissenviro.ch)

## Contacts

### **Urs Heutschi**

Direct phone +41 (0)52 355 21 12

Email [urs.heutschi@swissenviro.ch](mailto:urs.heutschi@swissenviro.ch)

### **Snežana Gajić**

Direct phone +41 (0)52 355 21 14

Email [snezana.gajic@swissenviro.ch](mailto:snezana.gajic@swissenviro.ch)

## Swiss Pavilion



**Switzerland.**

The «SWISS Pavilion» is characterised by the following advantages:  
The «SWISS Pavilion» will be clearly identifiable by its Swissness and offers you a strong presence. With its attractive design it will achieve a high degree of attention, which is the ideal requirement to showcase your products and novelties.

The «SWISS Pavilion» reduces your effort and assures a professional service. The *Swissenviro.ch* project team will take care of the organization and all administrative arrangements – before, during and after the exhibition.

The «SWISS Pavilion» provides an efficient infrastructure and professional services, facilitating your staff's job and the individual care of customers and prospective buyers.

**Swissenviro.ch**

Environmental Technology from Switzerland

**Swissenviro GmbH**

Kempttalstrasse 56

CH – 8308 Illnau

Phone +41 (0)52 355 21 11

Email [info@swissenviro.ch](mailto:info@swissenviro.ch)

# Registration

Swissenviro GmbH

## IFAT 2020

World's leading Trade Fair for Water, Sewage, Waste and Raw Materials Management

**May 4 - 8, 2020 at the Neue Messe München, Germany**

We hereby register our participation as part of the official «SWISS Pavilion» at **IFAT 2020** with legally binding effect, and confirm that we have read and accepted the General Terms and Conditions shown on the reverse side. We are aware that the General Terms and Conditions mentioned above form a permanent element of this contractual relationship.

Company: .....

Contact: ..... Title: .....

Address: .....

ZIP, Town: .....

Phone: ..... Fax: .....

eMail: .....

Homepage: .....

**Membership:**    ☐ SVUT        ☐ Cleantech Alps        ☐ VSA        ☐ Energie-Cluster

**Registration fee:**                    CHF 850.--    (Members SVUT/CT-Alps/VSA/Energie-Cluster: free)

**Communication Package:** Euro 295.--    (charged directly by Messe München)

### Desired participation:

- |   |                  |               |   |              |
|---|------------------|---------------|---|--------------|
| <input type="radio"/> ECO:                                    | 6m <sup>2</sup>  | CHF 7'250.--  | <input type="radio"/> Start-Up-Package                          | CHF 2'950.-- |
| <input type="radio"/> BUSINESS:                               | 9m <sup>2</sup>  | CHF 9'250.--  | <input type="radio"/> Brochure display                          | CHF 500.--   |
| <input type="radio"/> FIRST:                                  | 12m <sup>2</sup> | CHF 11'250.-- |   |              |
| <input type="radio"/> Premium:                                | 16m <sup>2</sup> | CHF 13'750.-- | <input type="radio"/> Corner Booth (≥9m <sup>2</sup> ) plus 15% |              |
|   |                  |               | (Subject to Availability)                                       |              |
| <input type="radio"/> Please send us an individual offer for: | .....            | m2            |   |              |

**Location:**    ☐ Hall B2 (Water)    ☐ Hall A4 (Waste Treatment & Air)    ☐ Hall B4 (Recycling)

**Exhibits/Products:** .....

Following receipt of the registration, 50 % of the total price of the participation will be invoiced to each exhibitor. The first invoice will serve as confirmation of participation in the «SWISS Pavilion». The remaining 50 % of the total price of participation will be invoiced approx. 60 days prior to the fair opening. Additional services offered to participants during the course of the fair will be billed within 30 days after participation. Furthermore, please read carefully the extract of General Terms and Conditions for Participation in Trade Fairs on the reverse side.

Place, Date: ..... Stamp, Signature: .....

**To be submitted to:**

Swissenviro GmbH  
Kempttalstrasse 56  
CH-8308 Illnau - Switzerland

or by eMail to: [info@swissenviro.ch](mailto:info@swissenviro.ch)

or fax to: 052 355 21 10

# General Terms and Conditions for participation at Swiss Pavillons and other events abroad organised by „Swissenviro.ch“

## 1. Field of application

1.1 Swissenviro organizes Swiss participation on international exhibitions, other associate activities under the label „Swissenviro.ch“.

## 2. Tender and execution of contract

2.1 Registration for participation in an event/trade fair must be received by Swissenviro in writing within the time limit for registration specified in the participation documents. A registration received in good time does not establish a right to participation or a particular size or location of an assigned booth. Late registrations may be considered only based on available space.

The contract is deemed executed only upon written confirmation of registration by Swissenviro.

## 3. Payment terms

3.1 The full participation price must be paid in full within four weeks before the start of the event/trade fair; otherwise the Client shall not be entitled to participate.

3.2 In the event that the exhibitor becomes delinquent in a due payment and Swissenviro rescinds the contract effective immediately, the registration fees and agreed participation price shall be payable in penalty.

3.3 Swissenviro will invoice the costs of Special Services (section 5.2) after the close of the event; such charges shall likewise be payable within 10 days.

## 4. Delivery/changes/delinquency/cancellation

4.1 In the event that an exhibitor elects, after execution of the contract, not to participate or to reduce the previously agreed scope of participation, the registration fee and full participation price for the Basic Services, subject to the limitation in section 4.3, shall remain due along with compensation for expenses already incurred by Swissenviro for Special Services (section 5.2).

4.2 Cancellation of the contract by the exhibitor is effective only if in written form (by letter or fax). Cancellation by e-mail is not admissible. In the event of timely written withdrawal, the following reductions from the price of participation are granted:

– if received at least six months before the exhibition: 50% reduction;

– if received at least four months before the exhibition: 25% reduction.

If the exhibitor withdraws its registration less than four months before the exhibition, the full participation price and full registration fee are payable.

If the exhibitor arranges for a suitable replacement exhibitor to assume the executed contract under the same terms, the original exhibitor's obligations shall be discharged up to the amount of the payment of the participation price by the replacement exhibitor. The registration fee and additional expenses incurred by Swissenviro remain payable in any case. The replacement exhibitor is also required to pay the registration fee.

4.3 Swissenviro may undertake a reduction in the registered booth space or a change of location at any time (section 5.1). In this event the exhibitor shall be entitled to withdraw in writing within one week of receiving notification of such a change in the contractual terms if the exhibitor's interests are unreasonably adversely affected thereby. If the adverse effect is reasonable, the exhibitor may nevertheless withdraw from the contract but shall be liable for the costs of withdrawal. The costs of such withdrawal are calculated as specified in section 4.2.

4.4 If it becomes impossible to participate in a trade fair as planned, the registered trade fair participant shall not be entitled to indemnification for loss of any expected business transactions that would have occurred while taking part in the fair.

## 5. Special terms for participation in events/trade fairs Swissenviro services

5.1 Basic Services: On assuming organizational responsibility, Swissenviro undertakes to provide the Client with ideal conditions for participating in the trade fair and to make all arrangements necessary to organize a dignified and unified event in keeping with Switzerland's reputation. The price for Basic Services (participation price) includes rental of the exhibition space and the services specified in the announcement. Swissenviro is the sole principal for the Basic Services vis-à-vis third parties. Swissenviro assigns locations and booth space in cooperation with the trade fair management. Swissenviro will make all reasonable efforts to meet exhibitors' wishes in respect of location. Any confirmation of location and size of the exhibition space does not establish a legal claim. Swissenviro reserves the right to assign the exhibitor a booth at a location other than that confirmed, to change the size of the exhibitor's space (e.g. in the event of overbooking), to relocate or close entrances and exits to the fairgrounds and halls and to undertake other structural changes in the event that exceptional circumstances give rise to a significant interest on Swissenviro's part in undertaking such measures.

5.2 Special Services: All services above and beyond the Basic Services, unless expressly agreed otherwise, are invoiced separately as Special Services on a cost basis including any handling charge. These include, without limitation, additional equipment and furniture, outlets, installations and operating costs for electricity and telecommunications, water, compressed air, gas, etc. as well as services such as additional exhibitor IDs, parking cards, etc.

## 6. Exhibitor's obligations

6.1 The guidelines and rules established by the trade fair management are binding on all exhibitors. The responsible Swissenviro project manager or his or her deputy retain domiciliary rights. Swissenviro or third parties appointed by Swissenviro represent the interests of the Swiss exhibitors vis-à-vis the trade fair management.

6.2 The design and operation of the rented space must be in harmony with the overall image of the fair. The exhibitor shall comply with the instructions of Swissenviro or the trade fair management in this respect. Swissenviro's guidelines and instructions apply on a subsidiary basis for the design and operation of booths.

6.3 The exhibitor undertakes to complete the trade fair booth by the opening of the exhibition. The exhibitor is obliged to staff and supply the booth with exhibition materials for the entire time that the exhibition is open and to begin dismantling the booth only after the close of the exhibition.

6.4 Presentations of any kind and special actions (such as noisy or otherwise disruptive demonstrations, sale or free distribution of goods) are subject to express approval by Swissenviro. Visual or acoustic disturbance of neighbouring booths or obstructions in the booth and aisle spaces are prohibited. In the event of infringement, Swissenviro reserves the right at its own discretion to prohibit troublesome or obstructive presentations and, in the event of repeated infractions, to terminate the booth rental contract with immediate effect.

6.5 The engagement of local personnel, interpreters, etc. is in principle the responsibility of each exhibitor, but may be arranged through Swissenviro at the exhibitor's request and expense. Each exhibitor is responsible for ensuring that its event staff possess the required identification papers and permits.

## 7. Transport, insurance and security measures

7.1 Packing, round-trip transport, customs clearances, storage and insurance of the exhibited goods and empties are the responsibility of each individual exhibitor unless otherwise agreed.

7.2 Participation does not include insurance cover. Securing liability, accident, illness, property, repatriation insurance, etc. is the responsibility of each exhibitor. Even if Swissenviro prescribes a freight forwarder, insurer or connecting link for certain activities on a binding basis in individual cases, the legal relations are based solely on the agreements concluded between the exhibitors and the contracting party. Swissenviro's role in such cases is solely that of an intermediary. If Swissenviro provides the authorities with guarantees for the temporary admission of goods on behalf of exhibitors, the exhibitor undertakes to comply with the associated obligations and hold Swissenviro harmless.

## 8. Assignment/involvement of third parties

8.1 During participation in events/trade fairs, co-exhibitors may use the exhibition space rented by the exhibitor only with the written consent of Swissenviro and an additional registration. Co-exhibitors are participants appearing in some form in an exhibitor's booth, whether through lettering, exhibits or entry in the trade fair catalogue. A separate registration fee is charged for each co-exhibitor. When accepting co-exhibitors, the exhibitor is liable to Swissenviro for compliance with the present contractual terms and conditions, any individual agreements and for any damage caused by the co-exhibitor. Presentation of foreign exhibits or licensees of Swiss companies is permitted only with the approval of Swissenviro.

## 9. Warranty and liability

9.1 Swissenviro is not liable for late arrival of goods for exhibit, defective support by local representatives of Swiss companies, theft of or damage to goods for exhibits and personal effects, force majeure, official confiscation, etc.

9.2 Swissenviro refuses liability for adverse effects or damage occurring to the exhibitor through its own conduct in contravention of the contract. Swissenviro is liable to the exhibitor for damage demonstrably caused deliberately or through gross negligence by Swissenviro or its contracting partners (booth assemblers, trade fair management, graphic artists, etc.). All further liability of Swissenviro is excluded.

9.3 Swissenviro bears no responsibility if an event is not held or planned participation does not occur due to unforeseen compelling circumstances. The costs of Basic Services incurred up to this date will be invoiced on a pro rata basis to the registered exhibitors. Expenses for Special Services will be invoiced to the exhibitors on an individual basis.

9.4 Swissenviro is not liable to the exhibitor for any consequences arising from the location or surroundings of the booth.

## 10. Applicable law

10.1 Unless and except as these T&C contain provisions to the contrary, the legal relations between the parties are governed exclusively by Swiss law.

## 11. Jurisdiction

11.1 The exclusive place of jurisdiction for the legal relations existing between the parties is Pfäffikon ZH.

Illnau, march 2015